

External Sales Representative

Needed

Our company seeks to employ an External Sales Representative who specializes in the sale of print products.

The candidate must be from the East Rand Area (Ekurhuleni). The ideal candidate should have a proven track record in the printing industry coupled with a minimum of 2 years' experience as an external sales representative.

Duties include but may be limited to the following:

- Generating new business through cold calling
- Selling print solutions to customer's according to their requirements.
- Growing the existing client base whilst establishing relationships with clients and establishing new business.
- Keep management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitor competition by gathering current marketplace information on pricing, products, new products, and marketing techniques.
- Resolve customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- Contributes to team effort by accomplishing required results as needed.

Minimum Requirements:

- Grade 12
- Valid Driver's License
- Own Vehicle
- Good Communication Skills
- Bilingual in English and Afrikaans
- Good Computer Skills
- Must be able to multitask when required

Salary:

- Basic Salary

If you meet the above requirements, Please submit a CV + Salary Requirements and Recent Payslip to Rithesh@sherenoco.za. Should you not hear from us within 2 weeks of your application please consider your application as unsuccessful.