

VACANCY: SALES REPRESENTATIVE

INTRODUCTION:

We are looking for a Sales Representative to join our dynamic team. This person must be driven to achieve maximum sales profitability, growth and account penetration within the market segment by effectively selling the company's product through direct customer interaction for new and existing business. The business is looking for a passionate individual who has what it takes to achieve goals and who knows how to build relationships.

KEY RESPONSIBILITIES:

- Prospect new clients;
- Make telephonic calls and in-person visits to existing and prospective clients;
- Provide complete and appropriate solutions for every customer to achieve sales goals and maximize customer satisfaction;
- Manage client's work through production and ensure jobs are completed and delivered on time;
- Manage client's expectations and ensure that they are in line with the company delivery standards.

PERSONAL ATTRIBUTES:

- Excellent communication skills and follow up skills;
- Confidence to independently negotiate and close deal;
- Ability to work well under tight deadlines;
- Enthusiasm, reliability and the ability to meet goals;
- Maintaining a professional experience;
- Acting with integrity.

MINIMUM REQUIREMENTS:

- Matric;
- Must have own transport with a valid driver's license;
- 5 Years' Experience in Sales, Marketing and/or Advertising;
- Experience in the printing and or packaging industry or related industry or related industry will be an advantage;
- Must be computer literate.

Should you wish to apply for the vacancy, please submit your CV to Cassandra.rademeyer@businessprint.co.za

Contact Details

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